

Message Text

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PAGE 01 OECD P 12967 111831 Z

73

ACTION EB-11

INFO OCT-01 CIAE-00 COME-00 DODE-00 INR-10 NSAE-00 RSC-01

TRSE-00 EA-11 AEC-11 ADP-00 EUR-25 MC-02 RSR-01 /073 W

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R 111537 Z MAY 73

FM USMISSION OECD PARIS

TO SECSTATE WASHDC 9583

INFO AMEMBASSY LONDON

AMEMBASSY TOKYO

AMCONSUL HONG KONG

C O N F I D E N T I A L OECD PARIS 12967

EXCON

E. O. 11652: XGDS-1

TAGS: ESTC COCOM JA CH FR UK

SUBJECT: JAPANESE SUBMARINE CABLE SYSTEM TO PRC - IL 1519/26

REF: (NOTAL) A. COCOM DOC (73) 719

B. OECD PARIS 12357

1. OFFICIAL OF JAPANESE SUPPLIER RECENTLY VISITED PARIS WHILE EN ROUTE HOME FROM BUSINESS TRIP TO AFRICA. ACCORDING TO THIS OFFICIAL, HIS FIRM APPLIED FOR AND RECEIVED OEC RE- EXPORT AUTHORIZATION FOR US ELEMENT OF SYSTEM BEFORE CASE WAS SUBMITTED TO COCOM. DURING COURSE OF NEGOTIATIONS, CHINESE PRESSED FOR JAPANESE SIGNATURE OF DEFINITIVE CONTRACT, WHICH LATTER AVOIDED BY REFERENCE TO NECESSITY FOR GOJ APPROVAL. CHINESE SAID THIS UNDOUBTEDLY MEANT " COCOM APPROVAL" AND THEY DID NOT RECOGNIZE THAT ORGANIZATION. CHINESE TOLD JAPANESE THAT FRENCH COMMERCIAL ATTACHE IN PEKING HAD INDICATED WILLINGNESS TO SIGN UNCONDITIONAL SALES CONTRACT WITH CHINESE FOR FRENCH SYSTEM, SUPPOSEDLY SOME TIME SHORTLY AFTER REF A HAD BEEN SUBMITTED TO COMMITTEE.

2. USDEL COMMENT: FOREGOING MAY ONLY REFLECT CHINESE RECOURSE
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PAGE 02 OECD P 12967 111831 Z

TO TIME- HONORED BLOC PRACTICE OF PLAYING ONE POTENTIAL SUPPLIER
OFF AGAINST ANOTHER TO OBTAIN BETTER PRICE OR DELIVERY, OR
MERELY TO CAUSE TROUBLE AMONG COCOM MEMBER COUNTRIES. WE
REPORT IT, HOWEVER, IN VIEW OF EARLIER INDICATIONS (STATE
214177, 25 NOV 72) THAT FRENCH MIGHT TAKE UNILATERAL ACTION
ON THEIR CASE CH (71) 18. WE WOULD BE INTERESTED IN CONFIRMATION
OF REPUTED OEC RE- EXPORT APPROVAL AND CITATION OF OC DOC IF ONE
IS INVOLVED.
BROWN

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NMAFVVZCZ

*** Current Handling Restrictions *** n/a
*** Current Classification *** CONFIDENTIAL

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